

Third Party Approach & Take Away

If you know someone who is resistant about Vemma you can use a third party approach with a take away.

Product

Q: Do you know anyone who is suffering from lack of energy or a health issue?

Opportunity

Q: I know this isn't for you, but would you happen to know anyone who is a self starter looking to make more money?

Q: This probably is not for you, but would you happen to know anyone who is concerned about their financial future and is motivated for a change?

Response

If they say "NO". Thank them for their time.

If they say "What about me?" Respond with, "I had no idea that you had any interest in this." Then set up a time to meet with them.

If they start to name people ask them for their contact information and why they think they would be interested.